

# United Orthopedic Corporation 2017 Investor Conference

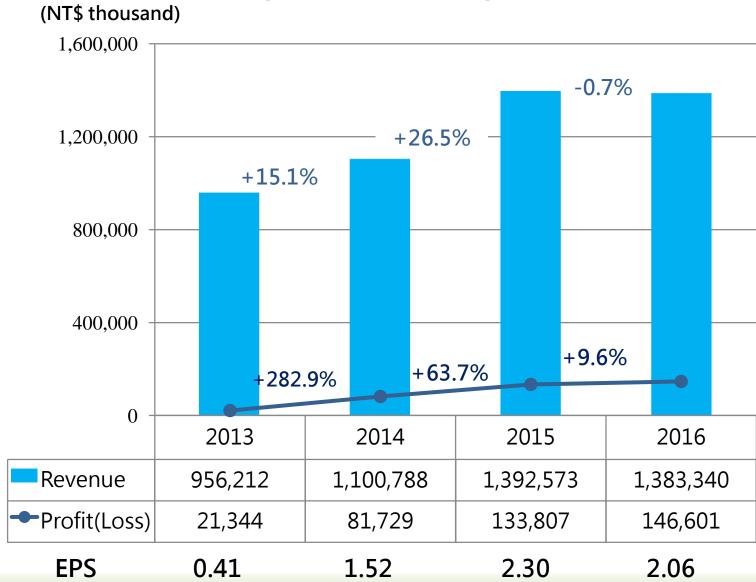
**Jason Lin** 



## Agenda

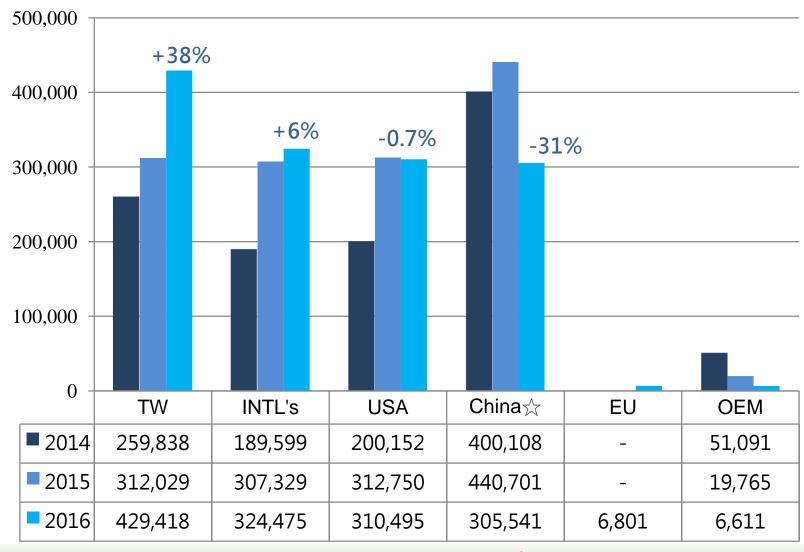
- Welcome
- 2016 Financial Results
- 1Q17 Revenue
- Major Events
- Acquisition of A-SPINE Asia
- Q&A

# Consolidated Revenue & Net Profit (2013 ~2016)



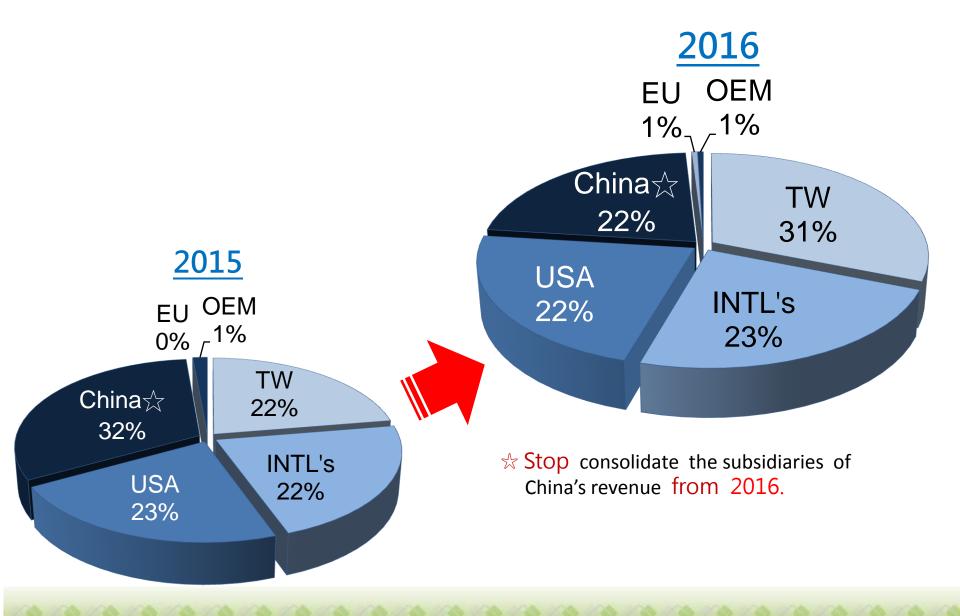
#### Revenue Breakdown (2014 ~2016)

#### (NT\$ thousand)



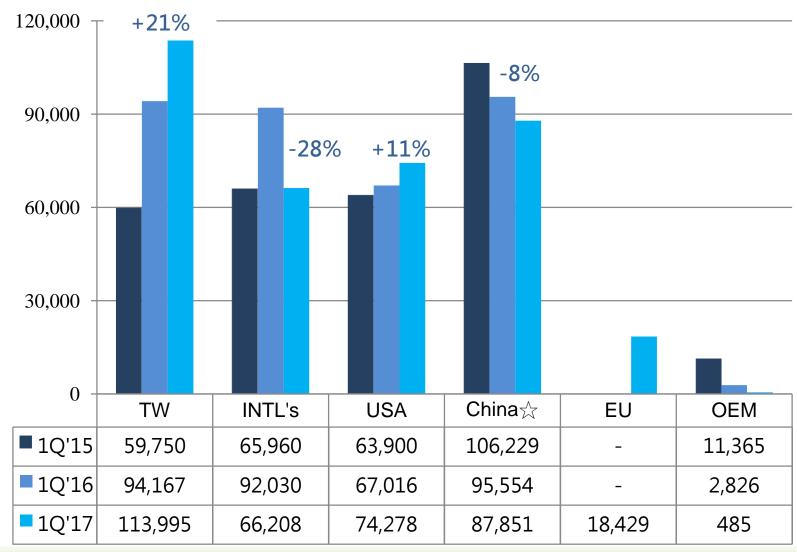
<sup>☆</sup>Stop consolidate the subsidiaries of China's revenue from 2016.

#### Revenue by Regions (2015 vs. 2016)



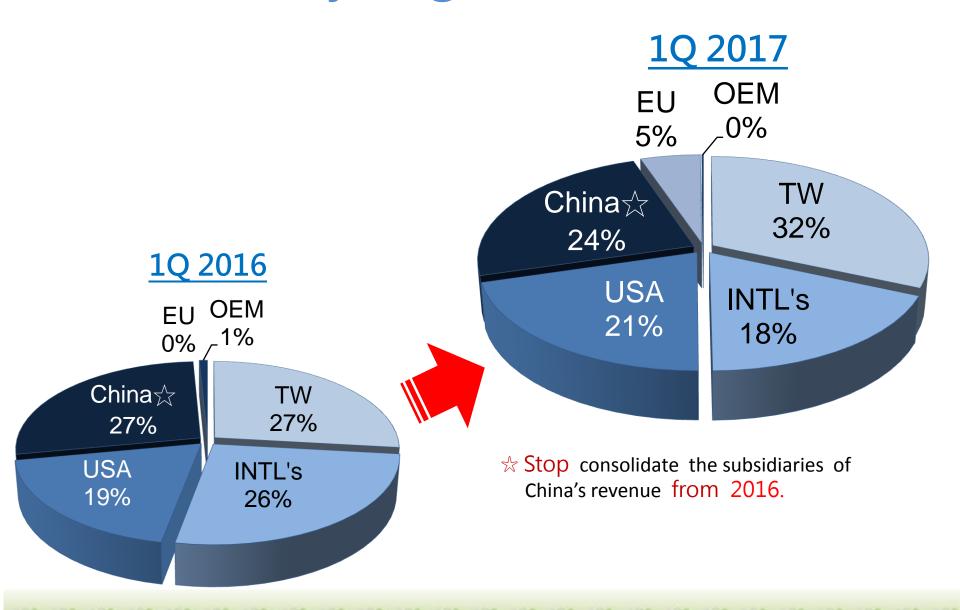
#### Revenue Breakdown(1Q'15 ~1Q'17)

#### (NT\$ thousand)

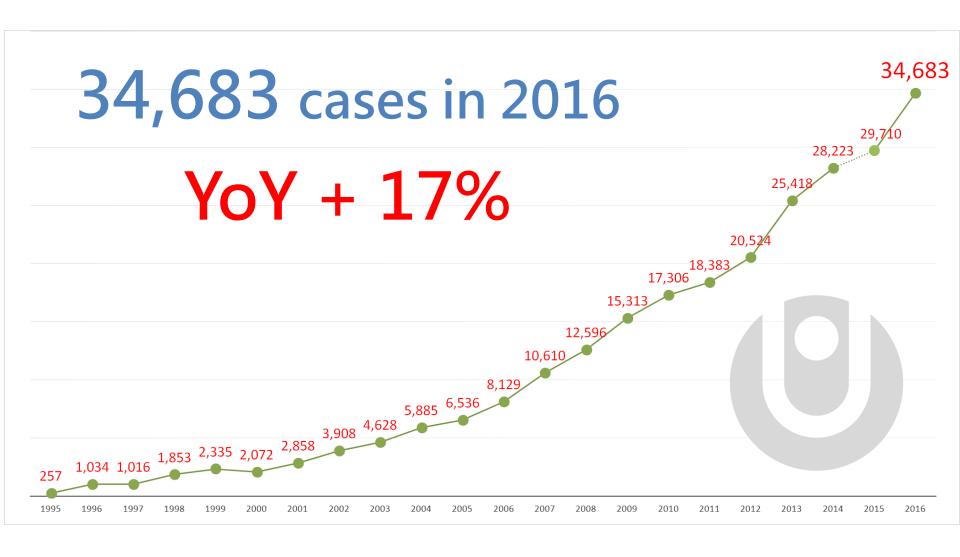


<sup>☆</sup>Stop consolidate the subsidiaries of China's revenue from 2016.

#### Revenue by Regions (10'16 vs. 10'17)

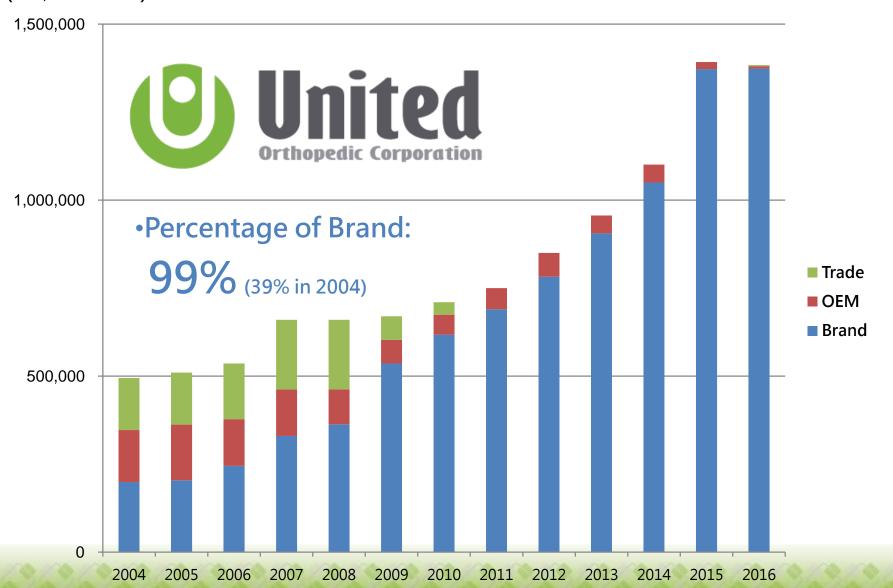


### **Numbers of Surgery**



#### Trading / OEM / Brand 2004 - 2016

(NT\$ thousand)



#### **Worldwide Sales Network**

38 COUNTRIES

Over **253,000** cases Implanted Worldwide



#### **UOC Europe Holding SA**



Mr. François BOPP



### United Biomech Japan Inc.

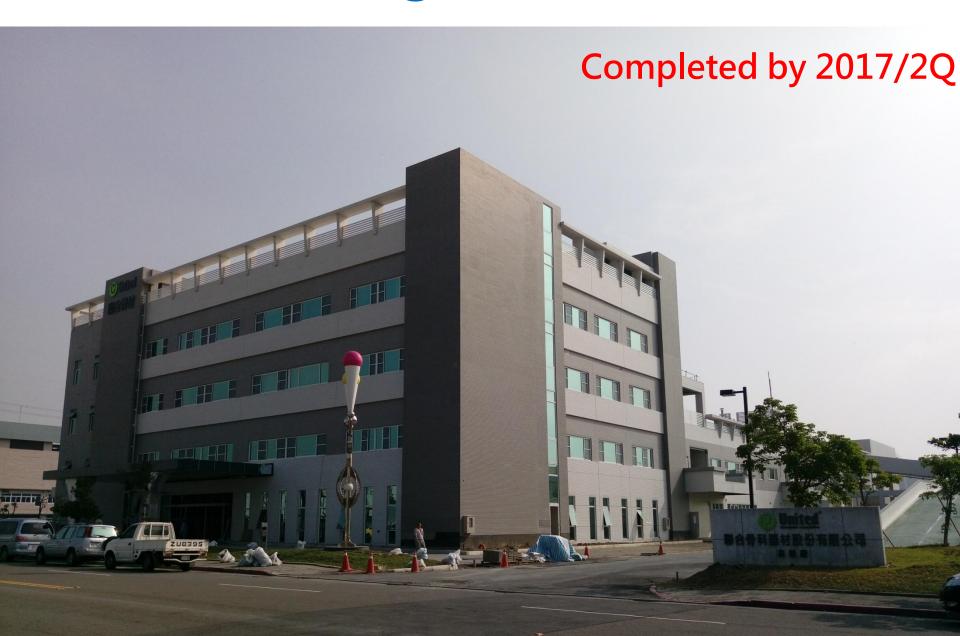


**President:** 

#### Mr. Kazuya Oribe



### **Kaohsiung Plant Phase 3**



# ShinvaUnited Orthopedic Corporation New Plant Construction-in-progress



#### Share Acquisition of A-SPINE Asia (ASA)

#### **Company Profile:**

Establish	June 2001					
Products	spinal implants and instruments					
Certificate	<ul> <li>cGMP certificated by MOHW</li> <li>FDA 510(k)</li> <li>CE Marking</li> <li>ISO 13485</li> </ul>					
Revenue	NT\$340 millions (2016)					
EPS	NT\$4.27					
Paid-in Capital	NT\$100 millions (2016/12/31)					
Total Assets	NT\$270 millions					
Net Worth per share	NT\$20.56					

- Acquire 100% of ASA shares
- NT\$613 millions (\$60 per share)
- Transaction completed by Mar. 2017;
   merge with UOC' s subsidiary from 2Q17.
- Enhance synergies by fully incorporated two complementary product line (Joint & Spine).



#### **Product Certifications**

	TW	CN	KOR	TH	AUS	Iran	USA	EU
Implant	35	15	3	1	4	3	1	8
Instrument	6	1	1	1	1	1	ı	1





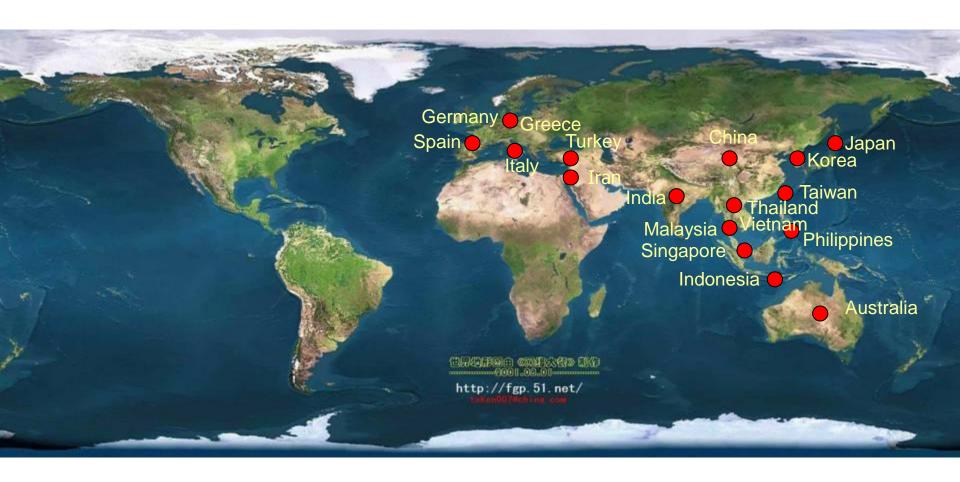








#### **Worldwide Sales Network**





### http://www.uoc.com.tw